



VERINT PARTNERSHIP

VERINT

Partnership Overview

In 2002, BEI started our relationship with Mercom Systems, Inc, a voice recording solution provider specializing in the Public Safety and Security markets. With BEI's reputation in New England as a strong voice recording application & telecommunication peripherals provider we continued to be a respected recording application solution provider.

In July, 2006, industry leading VERINT Systems acquired Mercom Systems enabling Verint to more effectively bring, "Actionable Intelligence" to the growing small-to-midsize enterprise contact center market, leveraging Mercom's significant experience in developing, packaging and delivering solutions tailored to this market's specific requirements.

In February 2007, Verint Systems acquired Witness Systems. This merger allowed Verint to add to their product suite and with the convergence of Witness' workforce optimization and Verint's actionable intelligence, it create a broad portfolio of contact center and enterprise performance solutions.

Through this BEI continued its success with the sales and service of its recording equipment and related applications. As part of Verint's global base of resellers, BEI provides the recording and performance evaluation solutions, to contact centers across a wide range of customers, including financial institutions, utility companies, public security and other enterprise and government agencies.

BEI today has grown to become the largest independently owned and operated Voice Recording Solutions provider in New England and continues to provide our customers with factory authorized sales and service from our certified staff and was named the "Outstanding Service Partner" of the Year in 2015, 2016 & 2019 and was name the "Dealer of the Year, for 2020".

VERINT Corporate Overview

Verint Systems Inc. (Nasdaq: VRNT) is a global leader in Actionable Intelligence and value-added services. Verint's innovative technologies enable customers to utilize intelligence for a more accurate and complete understanding of their challenges and opportunities. Verint has more than 10,000 organizations in over 150 countries, utilizing Verint solutions to improve enterprise performance and make the world a safer place.

Areas of Business

Verint's Actionable Intelligence solutions are used throughout the contact center and enterprise sector, and in public safety and security organizations.

The Public Safety and Security Sector

Verint solutions for public safety enable emergency services, law enforcement agencies, government institutions, airports and seaports, and other organizations to capture, analyze, and act quickly on large amounts of information from disparate systems and sources.

The Contact Center and Enterprise Sector

Since 1994, Verint is headquartered in Melville, New York, with offices in 18 countries, Verint helps organizations improve customer relationships, enhance operations, protect people and property, and deter terrorism and crime. Verint has been a trusted leader in call recording, workforce optimization, and analytic solutions for contact centers. The Verint innovative, award winning solutions are built on the latest technology and designed by professionals with experience in a broad range of industries.

After 47 Years...Voice, Data & Experience!

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